

# Bringing Together Energy Industry Experience and Commercial Solutions

## Energy Consulting and Development

Cali Energy understands that customers have different needs and brings direct experience working with a wide spectrum of market participants:

- Commercial and industrial businesses
- Power and gas utilities
- Cooperatives and municipals
- IPPs
- Developers
- Marketers
- Banks and trading parties
- Private Equity and hedge funds

## Our Services

Cali Energy draws on more than 30 years of energy and oil & gas industry experience to provide energy consulting and development solutions to your company:

- Solar, BESS, waste-to-energy, RNG and other renewable energy
- Community solar projects
- Cleaner natural gas generation
- Project feasibility and financing
- Commercial and business strategy
- Project and M&A due diligence
- Renewable project funding
- C&I, distributed gen, peakers, combined cycle generation
- Power sales and tolling agreements origination
- Power Purchase Agreement (PPA) review and contract negotiations
- Risk management and hedging
- Wholesale and retail
- Utility-scale and distributed generation
- Fuel Supply



## Partnership on Solar and BESS Development

We can partner on commercial and industrial solar pv distributed generation and utility scale developments.

- Site assessment and suitability for solar pv and BESS to offset current energy consumption
- Competitive pricing through partnerships with leading design, construction and equipment suppliers to build quality green and sustainable energy generation projects at a low cost.
- Third-party project and tax equity financing
- Market and program competitive analyses

*Consulting services tailored to meet your needs.*



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